



<https://jobfy.in/jobs/britania-recruitment-2023-job-card-sales-engineers-post-2/>

Britannia Careers 2023 – Job Card – Sales Engineers Post

Job Location

Avenue Road, 560002, Bangalore, Karnataka, India

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Base Salary

USD 15 - USD 22

Qualifications

12th pass/Graduate.

Employment Type

Full-time

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Description

Sales Engineers in Britannia

As a Britannia Sales Executive, you'll be the face of our brand in the marketplace. You'll be responsible for identifying potential customers, understanding their needs, and recommending the perfect Britannia products to tantalize their taste buds. Your success will be measured by exceeding sales goals, building strong relationships with retailers and distributors, and contributing to Britannia's continued market leadership in the world of deliciousness.

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Britannia Jobs Near Me

Responsibilities:

- Develop and execute sales strategies for B2B customers
- Build relationships with key decision-makers
- Negotiate contracts
- Track and report on sales performance
- Collaborate with other sales team members

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Britannia Careers

Skills:

Hiring organization

Britannia

Date posted

January 18, 2024

Valid through

31.08.2024

APPLY NOW

- Excellent communication and interpersonal skills: Ability to build rapport, handle objections, and present information persuasively.
- Strong negotiation and closing skills: Confidence in securing orders and exceeding sales targets.
- Market awareness and analytical thinking: Understanding of the market landscape and ability to identify business opportunities.
- Proactive and results-oriented: A drive to achieve goals, take initiative, and continuously improve.
- Computer proficiency: Familiarity with relevant software and CRM tools.
- Bachelor's degree in any field or equivalent experience is desirable.
- Fresh graduates with strong communication skills and a passion for sales are highly encouraged to apply.

Tags: Britannia, recruitment, job opportunities, career, hiring, job search, job application, job interview, sales jobs, marketing jobs, Britannia careers, employment, work at Britannia, job openings, job vacancies, job opportunities at Britannia, Britannia jobs, Britannia recruitment 2024

Important Links

Find the Link in [Apply Now](#) Button

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